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**ENGINEERED  
 PROTECTION  
 SYSTEMS, INC.**

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## People, Technology Sets LAFCU Credit Union Apart



LAFCU Credit Union celebrates its 75th Anniversary this year. It does so with a healthy roster of 50,000

active members who patronize its six mid-Michigan area branch offices.

The thriving LAFCU believes its highly personal approach to banking and its use of emerging technologies provide the keys to its success.

Brian Wixson oversees all security, information and facilities operations as the Chief Information Officer for LAFCU, a position he has held for 11 years. With the safety of more than 150 employees, and the security of data for its 50,000 members falling squarely on his shoulders, Wixson turns to the latest technology from *EPS Security* to help him manage daily operations.

LAFCU started revamping its security system back in 2005, when it converted a traditional “keyed” entry for its main office to an access control system that allowed Wixson to set new parameters for access to the facility.

“We went from having a rough idea of what our staff was doing, to having a clear, concrete analysis of who is in what area and when they entered,” said Wixson. “As you might imagine, this is a huge safety net for the security of our assets. And it impacts not just security but efficiency too. We can set limitations that allow employees into areas that are only critical for their particular job functions.”



Wixson has since added access control to two more satellite offices. He plans to fully convert all keyed doors to *EPS* Access Control Systems in 2012.

In addition, LAFCU recently overhauled its aging analog video surveillance equipment with a centrally monitored digital system.

Wixson was intent on finding a partner who understood the changing landscape of digital surveillance technology. He and a committee of LAFCU technicians helped him review several vendors before ultimately deciding on *EPS Security*.

“In the past, we’d have sales people that could talk about the technology, but when push came to shove there was really only one person on that team who knew how to troubleshoot the system,” said Wixson. “And if that person wasn’t available, the system was down. As a leading credit union, we couldn’t afford to take that risk.”

Wixson added, “It became clear to us very early on that the entire *EPS* team was comfortable with the technology they were proposing, and they were able to map out various scenarios for our IT team. We made the right decision when we chose to have *EPS* help us manage our access control and video surveillance systems.”

Visit [www.LAFCU.com](http://www.LAFCU.com) to find out more about LAFCU Credit Union.



### RESIDENTIAL SERVICES

Heat & Smoke Detection  
 Intrusion Detection  
 Furnace & Sump Pump Failure Monitoring  
 Emergency Medical Alert  
 Carbon Monoxide Detection  
 Video Surveillance

### COMMERCIAL SERVICES

Video Surveillance Systems	Holdup Alarms	Guard Tour Monitoring
Access Control Systems	Safe & Vault Monitoring	Fire Testing
Heat & Smoke Detection	Power Monitoring	Preventative Maintenance
Fire Systems Monitoring	Industrial Process Monitoring	Mandated Inspections
Intrusion Detection	Furnace & Boiler Monitoring	Elevator Monitoring

# EPS Now Offering Medical Alert Services

Anyone who is charged with the care of an elderly parent or family member has probably at one point or another come across the term, "aging in place." The concept is simple—allowing a person to live in his or her own home for as long as possible provided that one's safety and comfort can be maintained at acceptable levels.

As our aging population grows—the U.S. Census reports there are more than 45 million 60+ individuals today and an estimated 74 million by 2020—the concept of "aging in place" becomes more relevant. Today's technology is constantly evolving to meet these new needs.

*EPS Security* is continually evolving to meet our customers' needs as well. Beginning this month, *EPS* will begin offering an advanced form of personal safety monitoring called *EPS Medical Alert*.

In contrast to older personal safety systems that

rely on a two-way speaker housed in a centrally-located base unit for communication, the *EPS Medical Alert* is a personal pendant worn as a necklace, bracelet or belt clip. Because the pendant itself is a two-way communication device, it provides direct contact with a live *EPS* operator and eliminates the need to be in the same room as the base device.

*EPS Medical Alert* is easily installed alongside

existing security systems, or it can work as a stand-alone system for new customers as well. The program includes 24 hour monitoring by certified *EPS* Central Station operators for a flat fee of just \$34.95 per month.

If you would like to discuss how *EPS Medical Alert* might aid your family, please contact us at 616-459-0281 or email us at [sales@epssecurity.com](mailto:sales@epssecurity.com).



## LOCATIONS

### Grand Rapids

750 Front Avenue, N.W.  
Grand Rapids, MI 49504  
Phone: 616.459.0281  
Fax: 616.459.0553

### Traverse City

1117 Carver Street  
Traverse City, MI 49686  
Phone: 231.946.6590  
Fax: 231.929.9099

### Petoskey

2379 Charlevoix Rd/US 31 South  
Petoskey, MI 49770  
Phone: 231.487.1868  
Fax: 231.487.1870

### Holland

2450 VanOmmen Drive, Suite A  
Holland, MI 49424  
Phone: 616.399.4760  
Fax: 616.399.2934

### Gaylord

1234 South Otsego Avenue  
Gaylord, MI 49735  
Phone: 989.705.7878  
Fax: 989.705.7879

### Kalamazoo

4785 Campus Drive  
Kalamazoo, MI 49007  
Phone: 269.388.9600  
Fax: 269.388.9615



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Authorized Security Dealer

# Cold Weather Security Tips



The long Michigan winter season forces us to spend a lot less time outdoors over the coming months. Don't let that indoor time become an occasion for burglars who might seize the opportunity presented by neglected outdoor activities.

### TEST YOUR OUTDOOR SECURITY EQUIPMENT:

If you have security lighting, motion detectors or other equipment outside, continue to check that it is functioning properly each month. Extreme cold conditions put a strain on all bulbs and electrical equipment.

**PLOW YOUR DRIVEWAY:** A home that has gone unplowed appears vacant to outsiders and it's an

open invitation to burglars. In addition, properly maintained driveways and walkways are much safer to navigate for homeowners and guests.

**LOCK AWAY TOOLS:** Put away any garden tools or other lawn maintenance equipment that could be used as a tool for forced entry.

**ADD LOW TEMPERATURE MONITORING:** If traveling during the holidays, consider adding Low Temperature Monitoring to your existing *EPS* Security System so you can be alerted at the first sign of furnace trouble. Furnace monitoring hardware easily integrates with existing *EPS* systems to offer peace of mind during long periods of travel.

**TEST YOUR SECURITY SYSTEM:** At minimum, test your system monthly to ensure it's working properly. Be sure to CALL *EPS* CENTRAL STATION FIRST before testing your system. For step-by-step instructions on testing your system, visit the "My Account" tab at [EpsSecurity.com](http://EpsSecurity.com).



ARE YOU CONSIDERING BUNDLING YOUR PHONE WITH A CABLE SERVICE PROVIDER? PLEASE CALL EPS SECURITY AT 616-459-0281 TO CONFIRM YOUR EPS ALARM SYSTEM IS COMPATIBLE BEFORE MAKING THE CHANGE.