

# PLEASE ROUTE TO CHIEF OF SECURITY



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**EPS**<sup>®</sup>

**ENGINEERED  
PROTECTION  
SYSTEMS, INC.**

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## Protecting Sheriff's Office, Courthouse and Others in Grand Traverse County is First Priority for EPS Security

For native Michiganders and out-of-state travelers alike Grand Traverse County is the destination for summer vacations, golf adventures, fall color tours and the best snow skiing in the state. More than 80,000 residents call the county "home," and 15,000 people live within Traverse City proper – a beautiful municipality that features tree-lined streets, historical buildings and perhaps the most beautiful body of water in the world, Grand Traverse Bay.



The county is made up of slightly more than 600 square miles, and it's up to Danny Brown, Facilities Director for Grand Traverse County, to manage all of the property in the area including the historic Grand Traverse County Courthouse, Government Center, Sheriff's Office and more than a dozen other primary and secondary facilities.

When Brown took the role slightly more than a decade ago there were no burglary or fire systems in place. He determined it was not only necessary to get basic life safety systems installed, but he wanted a framework that would allow for upgrades in the future such as card access systems to help manage the county's 520 employees. In addition, he understood that critical facilities such as court records and police evidence areas would require additional monitoring for flood water and temperature in the future.



"We have a team of 25 employees dedicated to keeping these buildings in top operational shape," said Brown. "Not only are we responsible for the safety and comfort of employees and the community within our county's buildings, but property management of key facilities like the courthouse or county jail are essential for the safety of our community as a whole. It's a 24/7 job and we rely on partners like **EPS** to help us manage the process."

During the past 10 years, Brown and the team at Grand Traverse County have worked with **EPS** to implement burglary, fire, card access, flood and temperature monitoring for its primary facilities.

"It's been a process for us. We didn't have the resources to immediately furnish all our facilities at once, so we turned to **EPS** to guide us to where we are today."

For Gary Schilkey, Northern Region Manager in the Traverse City office of **EPS**, it's been a learning process as well.

"Danny knows exactly what he's looking for in terms of solutions, so it's my role to provide the tools for the equation," said Schilkey. "We've been working together for a long time, so Danny knows he can call me and I'll provide him all our office's resources in order to find an appropriate solution. It's a team effort to oversee a project at this scale, and we've identified a system that works."

"Put simply, it's peace of mind for me and my team," said Brown. "We wanted one solution, one team to turn to for all our security and safety needs, and that team is **EPS**."



### RESIDENTIAL SERVICES

Heat & Smoke Detection  
Intrusion Detection  
Furnace & Sump Pump Failure Monitoring  
Emergency Medical Alert  
Carbon Monoxide Detection  
Video Surveillance

### COMMERCIAL SERVICES

Video Surveillance Systems	Holdup Alarms	Guard Tour Monitoring
Access Control Systems	Safe & Vault Monitoring	Fire Testing
Heat & Smoke Detection	Power Monitoring	Preventative Maintenance
Fire Systems Monitoring	Industrial Process Monitoring	Mandated Inspections
Intrusion Detection	Furnace & Boiler Monitoring	Elevator Monitoring

# EPS Total Connect Brings Your Security System With You Anywhere...Anytime



EPS has partnered with First Alert Professional, the world's premier security alarm dealer network, to develop a new service called EPS Total Connect. EPS Total Connect allows full access to your alarm system from your cell phone, web browser or any device you use to connect wirelessly to the internet.

EPS Total Connect simplifies and streamlines the way you interact with your home or business every day by leveraging today's new mobile technology to allow you to stay connected to your security system on the go.

With EPS Total connect you can:

- Control your First Alert Professional security system via a virtual keypad on a PC, laptop or Web-enabled phone
- Receive alarm system activity alerts via text messages
- Be notified when various areas have been opened or closed
- Utilize optional Video Surveillance packages to view images of specific activity in and around your home or business

EPS Total Connect integrates seamlessly with your existing First Alert Professional system to provide you, your family or your staff with a whole new way to protect what you value most. Call your trusted EPS security consultant at 616.459.0281 to find out how affordable peace of mind can be. Or email: Sales@epssecurity.com.



## LOCATIONS

### Grand Rapids

750 Front Avenue, N.W.  
Grand Rapids, MI 49504  
Phone: 616.459.0281  
Fax: 616.459.0553

### Traverse City

1117 Carver Street  
Traverse City, MI 49686  
Phone: 231.946.6590  
Fax: 231.929.9099

### Petoskey

2200 E. Mitchell Road, Unit B  
Petoskey, MI 49770  
Phone: 231.487.1868  
Fax: 231.487.1870

### Holland

2450 VanOmmen Drive, Suite A  
Holland, MI 49424  
Phone: 616.399.4760  
Fax: 616.399.2934

### Gaylord

1234 South Otsego Avenue  
Gaylord, MI 49735  
Phone: 989.705.7878  
Fax: 989.705.7879

### Kalamazoo

4785 Campus Drive  
Kalamazoo, MI 49007  
Phone: 269.388.9600  
Fax: 269.388.9615



**Honeywell**  
Authorized Security Dealer

## EPS Receives Coveted Award

EPS Security is proud to announce that we were awarded the highly coveted Honeywell Notifier Diamond Distributor Award of Excellence in recognition of outstanding service and sales achieved during the past year. A Honeywell Company, Notifier is a leading manufacturer of fire alarm and fire detection equipment worldwide.



Winning this award was the result of a concerted effort by EPS to enhance our portfolio of products and services by focusing on the design and installation of Fire Alarm Systems of all types, from the smallest and most rudimentary to highly sophisticated voice evacuation systems.

The EPS Enterprise Systems Group responsible for this growth is consistently chosen as the trusted partner for the area's largest education, healthcare, industrial and manufacturing companies. This award demonstrates that EPS Security is taking technology to the next level; we invite your organization to learn why "Engineered" is at the core of more than just our name.

