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**ENGINEERED
 PROTECTION
 SYSTEMS, INC.**

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Leading Custom Home Builder Turns to EPS

Scott Christopher Homes has built custom homes in West Michigan for more than 25 years, and along the way it has built a portfolio of successful projects that range from 2,500 square-foot cottages atop



breathtaking lakeshore bluffs to sprawling 26,000 square-foot dwellings that nestle perfectly into wooded acres from Ada to South Haven to Traverse City and beyond.

EPS has been the exclusive security provider for Scott

Christopher for more than 10 years, so we decided to sit down this month with Matthew Reinsma, operations manager for the Company, to share with *EPS* customers what it is that separates their custom homes from others in the area.

“Truthfully, everything we do is different,” Reinsma said. “We love to build beautiful homes, but we’re equally interested in building great memories for our customers along the way. The home building experience can be difficult and filled with post-build regrets, or it can be filled with incredible memories that in the end support our customers’ ultimate vision,” Reinsma continued. “We specialize in the latter, and our resume would support that fact.”

Scott Christopher Homes was voted West Michigan’s top builder in a recent *Grand Rapids Magazine* reader’s poll. And in what was a challenging year for many builders, the Company had more than \$16 million in new construction projects in 2009.

“In order to deliver on the premise of true custom builder, we have to offer solutions that aren’t necessarily in the playbook,” said Reinsma. “We have a staff of more than 30 people working on just four to five

projects a year, so there’s an incredible amount of communication throughout the process. We also have a professional estimating team who are charged with researching every possible option for materials and equipment, so our customers can dream and we can present those dreams as any number of possibilities. The end result is a happy customer with great memories of the process, and they often hate to see us go,” he said with a laugh.



THE CUSTOM APPROACH APPLIES TO SECURITY SYSTEMS AS WELL.

“EPS has the ability to support any system we’ve ever drawn up, and we’ve come up with some crazy complex ideas,” claims Reinsma. “We’ve got flat panels on the wall in every room controlling HVAC, lighting, audio and video, and *EPS* has to come in and make sure the low-temperature, video surveillance, fire and burglary system integrates with all of it. I’ve seen hundreds of wires coming out of those walls and somehow they make it come together every time.”

It’s all in a days work for the security experts at *EPS*, who take great pride in working with the artists and craftsman at Scott Christopher Homes.

For more information on Scott Christopher Homes, visit www.scottchristopherhomes.com



RESIDENTIAL SERVICES

Heat & Smoke Detection
 Intrusion Detection
 Furnace & Sump Pump Failure Monitoring
 Emergency Medical Alert
 Carbon Monoxide Detection
 Video Surveillance

COMMERCIAL SERVICES

Video Surveillance Systems	Holdup Alarms	Guard Tour Monitoring
Access Control Systems	Safe & Vault Monitoring	Fire Testing
Heat & Smoke Detection	Power Monitoring	Preventative Maintenance
Fire Systems Monitoring	Industrial Process Monitoring	Mandated Inspections
Intrusion Detection	Furnace & Boiler Monitoring	Elevator Monitoring

EPS Owners Honored for Community Philanthropy



The *Grand Rapids Community Foundation* has awarded its annual Community Philanthropy Award to Allan and Claudia Carlson, owners of EPS Security. The award was established as a tribute to William Jackson "Jack" Chaille, a long-time Community Foundation supporter, and it is presented each year to donors who exemplify the spirit of community philanthropy.

The Grand Rapids Community Foundation was founded in 1922 by local entrepreneur Lee Hutchins, who along with \$25 and a vision to perpetuate the moral, physical, and mental welfare of Grand Rapids, began what is now West Michigan's leading non-profit community support organization. To date, the Foundation has enriched the lives of hundreds of thousands of people through grants and scholarships totaling over \$100 million.

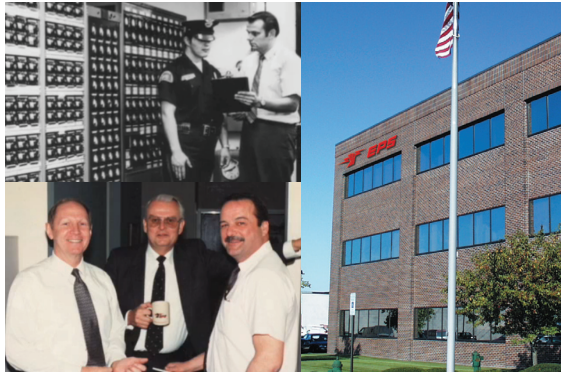
The Carlsons have been donors to The Foundation since 1997, when they established a donor advised fund. Since that time, Allan and Claudia made *Grand Rapids Community Foundation* history with a \$1 million gift to create the Allan and Claudia Carlson Family Unrestricted Fund. It is the largest unrestricted gift from living donors the foundation has ever received. The Carlsons also supported the *Community Foundation's* building campaign last

year and through their donor advised fund earlier, they have made nearly 80 grants totaling almost \$400,000.

When Allan and Claudia took ownership of Engineered Protection Systems (*EPS*) in 1970, the Company had just four employees and a handful of customers. Today, *EPS* is West Michigan's leading security company with more than 150 employees and 16,000 customers.

"The prosperity of the company didn't change them very much. We know Allan and Claudia as unassuming, generous and kind people. They have a special place in their hearts for children and causes that support children's needs," said Diana Sieger, president of Grand Rapids Community Foundation.

EPS is a private, family-owned business headquartered just one mile from the original 1955 location in downtown Grand Rapids.



"My family and our family of employees here are really proud of this recognition," said Kevin Carlson, president of EPS. "I know my parents feel fortunate to be in a position to support the community and Grand Rapids Foundation to the degree they have. We're really proud of the work they've done."



LOCATIONS

Grand Rapids

750 Front Avenue, N.W.
Grand Rapids, MI 49504
Phone: 616.459.0281
Fax: 616.459.0553

Traverse City

1117 Carver Street
Traverse City, MI 49686
Phone: 231.946.6590
Fax: 231.929.9099

Petoskey

2200 E. Mitchell Road, Unit B
Petoskey, MI 49770
Phone: 231.487.1868
Fax: 231.487.1870

Holland

2450 VanOmmen Drive, Suite A
Holland, MI 49424
Phone: 616.399.4760
Fax: 616.399.2934

Gaylord

1234 South Otsego Avenue
Gaylord, MI 49735
Phone: 989.705.7878
Fax: 989.705.7879

Kalamazoo

4785 Campus Drive
Kalamazoo, MI 49007
Phone: 269.388.9600
Fax: 269.388.9615

EPS Opens New Offices in Kalamazoo

EPS has moved its Kalamazoo team of nearly 20 professionals into Western Michigan University's Business Technology and Research Park.

The Business Technology and Research Park is a high-tech business development that shares WMU's Parkview Campus with the College of Engineering and Applied Sciences. The unique location provides life science and advanced engineering companies like *EPS* with opportunities to interact with Western Michigan University faculty, research staff and students.

The move not only provides greater visibility for *EPS* in Kalamazoo, but 20 percent more office space than the previous location downtown.

"Kalamazoo has been a key market for *EPS* for nearly 10 years," said Kevin Carlson, president of EPS. "Our new office at the Business Technology and Research Park will better suit our needs and growth in the next decade and beyond."

