



**ENGINEERED  
PROTECTION  
SYSTEMS, INC.**

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## *EPS Lowers Scores in the Interest of Student Safety*

Northwestern Michigan College is home to more than 4,500 students and 400 faculty and staff, all of whom have an interest in higher education and even higher aspirations for personal and professional growth. However, there was one score the school's administration was interested in lowering – the rate of petty thefts occurring in residence halls and student buildings across campus.

Sharlice Smith is Campus Safety Manager for Northwestern, and she's responsible for managing all four campus locations across Traverse City. When she arrived on campus two years ago she inherited a "caseload" of theft reports, so she quickly focused her efforts on shoring up student and property safety as a vital first step in protecting the College and its visitors.

"We have a wonderful, eclectic group of students, but they all share one thing...youth," said Smith. "The simple fact is when you put thousands of young people together, the possibility of property damage or theft increases. Despite the fact that most of what we were experiencing was petty crime, we felt it was necessary that we get it under control so our students could focus on studies and not their safety."

The solution came in the form of a "smartcard" Access Control system from **EPS** that works in conjunction with student I.D. badge credentials and existing Video Surveillance systems in residence halls. The "smartcard" even has bar code capabilities that allow students to check out books from the library and purchase food from the cafeteria with the simple swipe of a card.

And because Sharlice has a small staff dedicated to policing the four campuses that make up Northwestern, she chooses to have **EPS** manage the Access Control database remotely. All that's required is a simple e-mail or fax to **EPS** with the names of newly enrolled students and those who have graduated, and access to campus buildings can be changed in an instant.

Within three weeks of installing **EPS'** Video and Access Control systems, Northwestern saw a 90% drop in residence hall thefts. The school went from daily thefts to a handful of isolated incidents throughout the semester. The students and faculty feel safer and more secure, and its security team rests easy knowing the system's administration and database control is taken care of by **EPS**.



### RESIDENTIAL SERVICES

Heat & Smoke Detection  
Intrusion Detection  
Furnace & Sump Pump Failure Monitoring  
Emergency Medical Alert  
Carbon Monoxide Detection  
Video Surveillance

### COMMERCIAL SERVICES

Video Surveillance Systems	Holdup Alarms	Guard Tour Monitoring
Access Control Systems	Safe & Vault Monitoring	Fire Testing
Heat & Smoke Detection	Power Monitoring	Preventative Maintenance
Fire Systems Monitoring	Industrial Process Monitoring	Mandated Inspections
Intrusion Detection	Furnace & Boiler Monitoring	Elevator Monitoring

# A Whole New EPSecurity.com

We wouldn't be upset if you haven't visited us online lately. Our last website was our first website, and while the world of online media has changed considerably during the past decade, EpsSecurity.com has remained fairly static.

That has all changed as we unveiled for the first time, EpsSecurity.com 2.0, this past month. It's the most significant website redesign in our company's history, and we're sure you'll find it much easier (and prettier) to navigate. We've added customer-friendly features that allow you to login, check your account status, pay your bill online, enroll in our automated payment plan, get answers to your most

frequently asked security questions, refer friends, etc. We'll even walk you through a system test so you know everything is secure.

We want our new website to provide our customers



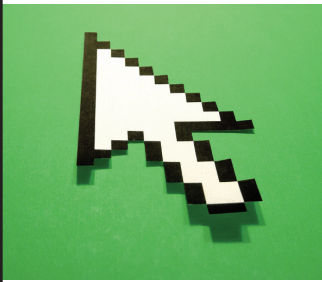
with increased access to our customer service and sales teams so we can answer your needs quickly, and effortlessly.

Take a minute to check us out at [www.EpsSecurity.com](http://www.EpsSecurity.com) and let us know what you think. We're always open to suggestions on how we

can improve *EPS*, so please send comments and suggestions to Tammie at [tkooienga@epssecurity.com](mailto:tkooienga@epssecurity.com).



# Go Green with Your Invoices



Just about every company has a "green" position for 2008-2009, and while some are authentic efforts, others are nothing more than sales

gimmicks. At *EPS*, we have a genuine interest in reducing the amount of paper we use to conduct our business...and we need your help.

More than 3,000 *EPS* customers have already elected to pay their bill online, resulting in a reduction of hundreds of pounds of paper each year. It saves trees, it reduces landfills and it actually increases customer service interaction. It's a true win, win scenario. At the same time, we recognize that some people simply prefer a paper invoice, so that option will always be available.

Regardless of your preferred method of invoicing, we do need your help in updating our database with

a current e-mail address so that we can contact you with updates to your account and other information as needed. Please know that your e-mail address is never resold or used for any other purpose than to provide you with the latest information regarding your account.

Please contact our Customer Service department at [customerservice@epssecurity.com](mailto:customerservice@epssecurity.com) and place "Account Update" in the subject line. Provide the name on your account(s), your name (you must be a Passcard holder) and the preferred email address in the body of the e-mail. We offer a couple options to go paperless: we can e-mail your statements for billing and/or regular security updates direct to your email. Please let us know your preference. If you prefer to facilitate the exchange over the phone, call Customer Service at 616-459-3757 ext. 129, or call toll free at (800) 966-9199.

Thank you in advance for your participation. We are privilege to protect what you value most.



## LOCATIONS

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### Petoskey

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Petoskey, MI 49770  
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### Holland

2450 VanOmmen Drive, Suite A  
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### Gaylord

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### Kalamazoo

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### Cadillac

"Coming Soon"



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